

PROCUREMENT TECHNICAL ASSISTANCE CENTERS



The Department of Defense's Procurement Technical Assistance Center (PTAC) program was established by Congress in 1985 to help create jobs and to improve the local economy by assisting business firms in obtaining and performing under federal, state, and local government contracts. Michigan PTACs are funded by the U.S. Defense Logistics Agency (DLA), the MEDC and local economic partners.

There are 10 regional PTAC offices to help Michigan companies successfully secure, perform and retain federal, state, and local contracts to include defense contracts. Michigan was the first state to establish PTACs and has been the model for other states across the country.

The PTACs' professional staff assists companies throughout the entire procurement process from beginning to end. The services provided include:

- Registrations and certifications assistance
- Expert one-on-one counseling
- Identification of bid opportunities
- Proposal preparation and submission to ensure all necessary information is captured and provided
- Information on all government levels: federal, state, and local
- Seminars, training events, workshops on key topics to improve the chances of securing contracts

- Networking and matchmaking
- Procurement award history and research
- Subcontracting assistance: helping companies to become subcontractors and identify companies that need subcontracting assistance
- Post-win assistance to ensure companies are prepared to meet the needs of the contract

The Michigan PTAC program generates an enormous economic impact. In fiscal year 2018, the PTACs teamed with Michigan companies to secure over \$1 billion in government contracts resulting in over 7,000 jobs created or retained within the state.* Collectively, hundreds of PTAC clients were successful in being awarded contracts and many more receiving valuable assistance towards their first contract win.

The PTACs support our national security by ensuring a broad base of capable suppliers for the defense industry and other state and local agencies, thereby increasing competition, which supports better products and services at lower costs.

[Click to view a map](#) of Michigan's PTACs or you can visit www.ptacsofmichigan.org for additional information about the PTAC program and to find contact information for your regional PTAC representative.

*based on MEDC formula: One (1) job per \$200,000 of facilitated contract revenue